# **FINANCIAL ACCOUNTING EXAM 2.4**

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#### **ASSETS**

#### Current

Accounts receivable (current)

Gross notes and trade accounts receivables

Gross short-term financing receivables

Gross other accounts receivable

Current allowance for doubtful accounts

Fictitious account for outsiders to record entries using footnote information.

It is a contra asset to all three "gross" accounts above.

#### Inventories

Materials and parts

Work in process

Finished goods

#### Other current assets

Cash

Prepaid expenses

Short-term investments

#### **Noncurrent**

Financing receivables (noncurrent)

Gross long-term financing receivables

Noncurrent allowance for doubtful accounts

It is a contra asset to above account.

#### Intangibles accounts

Goodwill historical cost

Goodwill accumulated impairments

Other intangibles historical cost

Other intangibles accumulated amortization

Other intangibles accumulated impairments

## Property, plant, and equipment accounts

PP&E historical cost

PP&E accumulated depreciation

PP&E accumulated impairments

# **LIABILITIES**

## Current

Accrued liabilities: other

Accounts payable

Dividends payable

Short-term debt

# **Current and Noncurrent**

Extended warranty liability (deferred income)

Fictitious account for outsiders to record entries using footnote information.

Standard warranty liability

Fictitious account for outsiders to record entries using footnote information.

#### **Noncurrent**

Long-term debt

Other long-term liabilities

## **OWNERS' EQUITY**

### **Permanent**

Additional paid-in capital

Common stock

Retained earnings

#### **Net income**

Cost of goods sold

Depreciation expense

Pretax loss related to anticipated divestiture

Interest expense

Income summary

Gain on disposal of PP&E

Provision for doubtful accounts

Revenues, net

Other expense

						A	ş				1			-				Owners	Owners' Equity				
						No.	3				LIADIE	n N			Permanent	+			2	Net income	e		
			+	ပ	+ AR	+	Stlnv	+ Inven	П	+ AP	+ AccB	+	TaxP	SO +	+ RE	+	Rev -	Cgs	- MG&A	+	Intinc -	TxExp	+ IncS
Dec	ember 3	December 31, 2015	+	+ \$2,430	+ \$2,300	,300 +	+ \$5,500	+ \$3,000	=	+ \$2,500	005\$++	+ 0	+ \$92	+ \$10,000	0 + +\$138	+	- 0\$+	0\$+	- + \$0	+	- 0\$+	- 0\$+	+ \$0
	E3	Purchase inventory on account	+		+	+		+ 4,800	П	+ 4,800	+	+		+	+	+				+	•		+
	E4a	E4a Recognize revenue	+		+ + 5,2	5,200 +		+	11	+	+	+		+	+	+	5,200			+			+
	E4b	E4b Recognize cost of sales	+		+	+		+ -2,100	II	+	+	+		+	+	+	•	+ 2,100		+	•		+
	E5	Pay wages for Dec 16- Jan15	+	- 1,100	+	+		+	11	+	009 - +	+		+	+	+			009 + -	+ 00			+
bи	9 <b>=</b>	Supplier payments	+	- 6,000	+	+		+	11	- 6,000	+	+		+	+	+	•		-	+			+
iter	E7	Pay landlord for January rent	+	- 900	+	+		+	11	+	+	+		+	+	+			006 + -	+ 00			+
ədC	E8	Customer collections	+	+ 5,000	+ - 5,0	5,000		+	11	+	+	+		+	+	+				+			+
)	E3	Interest earned	+	+ 25	+	+		+	11	+	+	+		+	+	+				+	+ 25		+
	E10	E10 Unpaid wages for Jan 15- Jan 31	+		+	+		+	=	+	009 +	+ C		+	+	+	-		- + 600	+ 00	•		+
	E12	E12 Recognize tax expense	+		+	+		+	=	+	+	+	+ 410	+	+	+	-		-	+	•	+ 410	+
	Total	Total operations	+	- 2,975	+ + 200	+ 00:	0 +	+ 2,700	п	+ - 1,200	+ + 100	+ 0	+ 410	0 +	0++	+	5,200	+ 2,100	+	2,100 +	+ 25	+ 410	0 +
Built	E2	Sell debt securities	+	+ 1,400	+	+	- 1,400	+	11	+	+	+		+	+	+			•	+	•		+
səvul		Total investing	+	+ 1,400	+	0	- 1,400	+	11	0 +	0 +	+	0+	+	0+	+	0+	0+	+	+	0 +	0+	+
guio	E1	Declare and pay dividend	+	- 130	+	+		+	-	+	+	+		+	+ - 130	+	•		-	+	•	-	+
Finan		Total financing	+	- 130	+	+ 0	0 +	+	11	0 +	+	+	0+	+	+ - 130	+	0+	0+	•	+ 0	0 +	0+	0+
Tria	Trial balance	93	+	+ \$725	+ \$2,500	,500	+ \$4,100	+ \$5,700	п	+ \$1,300	009\$ + +	+ 0	+ \$502	+ \$10,000	8\$ + + 0	+	+ \$5,200	+ \$2,100	+ \$2,100	+	+ \$25	+ \$410	+ \$0
į	o of pair	mountain our out on the	+		+	+		+	11	+	+	+		+	+	+	- 5,200	- 2,100	- 2,100	100	- 25	- 410	+ + 615
3	on fills	crosnig to and non income summary	+		+	+		+	11	+	+	+		+	+ + 615	+	-			+	-		+ - 615
Jan	January 31, 2016	, 2016	+	+ \$725	+ + \$2,	+ 009	+ + \$2,500 + + \$4,100	+ \$5,700	ш	+ \$1,300	009\$ + +	+ 0	+ \$502	+ \$10,000	0 + + \$623	+	- 0\$+	0\$+	0\$+ -	+	- 0\$+	- 0\$ +	+ \$0
	•		┙			$\left\{ \right.$							1		1	1	٦		1	-			

	Carly's Candies	rnart of Accounts		Accounts receivable	Cash	Inventory	Short-term investments			Accounts payable	Accrued compensation & benefits	Taxes payable			Common stock	Retained earnings		Cost of goods sold	Marketing, general & administrative expense	Income summary	Interest income	Revenues, net	
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# IBM's income statements

# **Consolidated Statement of Earnings**

International Business Machines Corporation and Subsidiary Companies

For the year ended December 31:	Notes	2014	2013*		2012
Revenue					
Services		\$55,673	\$57,655	\$	59,453
Sales		35,063	38,666		41,381
Financing		2,057	2,047		2,040
Total revenue	Т	92,793	98,367	1	02,874
Cost					
Services		36,034	37,564		39,166
Sales		9,312	11,009		12,260
Financing		1,040	1,110		1,087
Total cost		46,386	49,683		52,513
Gross profit		46,407	48,684		50,361
Expense and other (income)					
Selling, general and administrative		23,180	23,451		23,463
Research, development and engineering	0	5,437	5,743		5,816
Intellectual property and custom development income		(742)	(822)		(1,074
Other (income) and expense		(1,938)	(333)		(843
Interest expense	D&J	484	402		459
Total expense and other (income)		26,421	28,440		27,821
Income from continuing operations before income taxes		19,986	20,244		22,540
Provision for income taxes	N	4,234	3,363		5,541
Income from continuing operations		15,751	16,881		16,999
Loss from discontinued operations, net of tax	С	(3,729)	(398)		(395
Net income		\$12,022	\$16,483	\$	16,604
Earnings/(loss) per share of common stock					
Assuming dilution					
Continuing operations	Р	\$ 15.59	\$ 15.30	\$	14.71
Discontinued operations	Р	(3.69)	(0.36)		(0.34
Total	Р	\$ 11.90	\$ 14.94	\$	14.37
Basic					
Continuing operations	Р	\$ 15.68	\$ 15.42	\$	14.88
Discontinued operations	Р	(3.71)	(0.36)		(0.35
Total	Р	\$ 11.97	\$ 15.06	\$	14.53
Weighted-average number of common shares outstanding					
Assuming dilution	1	1 <b>,010,000,480</b> 1,	103,042,156 1	,155,4	49,317
Basic	1	1, <b>004,272,584</b> 1,	094 486 604 1	.142.5	08 521

# IBM's balance sheets

# **Consolidated Statement of Financial Position**

International Business Machines Corporation and Subsidiary Companies

(\$ in millions except per share amounts)  At December 31:	Notes	2014	2013
Assets	140100	2014	2010
Current assets			
Cash and cash equivalents		\$ 8,476	\$ 10,716
Marketable securities	D	0	350
Notes and accounts receivable—trade (net of allowances of \$336 in 2014 and \$291 in 2013)	<del>_</del>	9,090	10,465
Short-term financing receivables (net of allowances of \$452 in 2014 and \$308 in 2013)	F	19,835	19,787
Other accounts receivable (net of allowances of \$40 in 2014 and \$36 in 2013)		2,906	1,584
Inventories	E	2,103	2,310
Deferred taxes	N	2,044	1,651
Prepaid expenses and other current assets		4,967	4,488
Total current assets		49,422	51,350
Property, plant and equipment	G	39,034	40,475
Less: Accumulated depreciation	G	28,263	26,654
Property, plant and equipment—net	G	10,771	13,821
Long-term financing receivables (net of allowances of \$126 in 2014 and \$80 in 2013)	F	11,109	12,755
Prepaid pension assets	S	2,160	5,551
Deferred taxes	N	4,808	3,051
Goodwill	I	30,556	31,184
Intangible assets—net	I	3,104	3,871
Investments and sundry assets	Н	5,603	4,639
Total assets		\$ 117,532	\$ 126,223
Liabilities and equity			
Current liabilities			
Taxes	N	\$ 5,084	\$ 4,633
Short-term debt	D&J	5,731	6,862
Accounts payable		6,864	7,461
Compensation and benefits		4,031	3,893
Deferred income		11,877	12,557
Other accrued expenses and liabilities		6,013	4,748
Total current liabilities		39,600	40,154
Long-term debt	D&J	35,073	32,856
Retirement and nonpension postretirement benefit obligations	S	18,261	16,242
Deferred income		3,691	4,108
Other liabilities	K	8,892	9,934
Total liabilities		105,518	103,294
Contingencies and commitments	М		
Equity	L		
IBM stockholders' equity			
Common stock, par value \$.20 per share, and additional paid-in capital		52,666	51,594
Shares authorized: 4,687,500,000			
Shares issued (2014—2,215,209,574; 2013—2,207,522,548)			
Retained earnings		137,793	130,042
Treasury stock, at cost (shares: 2014—1,224,685,815; 2013—1,153,131,611)		(150,715)	(137,242
Accumulated other comprehensive income/(loss)		(27,875)	(21,602
Total IBM stockholders' equity		11,868	22,792
Noncontrolling interests	А	146	137
Total equity		12,014	22,929

# IBM's statements of cash flows

# **Consolidated Statement of Cash Flows**

International Business Machines Corporation and Subsidiary Companies

For the year ended December 31:	2014	2013	2012
Cash flows from operating activities	2017	2010	2012
Net income	\$ 12,022	\$ 16,483	\$ 16,604
Adjustments to reconcile net income	* ·-,·	+ 10,100	+ 10,00
to cash provided by operating activities			
Depreciation	3,145	3,327	3,392
Amortization of intangibles	1,347	1,351	1,284
Stock-based compensation	512	614	688
Deferred taxes	(237)	(1,610)	797
Net (gain)/loss on asset sales and other	(1,535)	(236)	(729
Loss on microelectronics business disposal	3,381		
Change in operating assets and liabilities, net of acquisitions/divestitures			
Receivables (including financing receivables)	1,270	(1,407)	(2,230
Retirement related	(655)	294	(1,008
Inventories	(39)	(57)	280
Other assets/other liabilities	(1,886)	(747)	733
Accounts payable	(456)	(529)	(224
Net cash provided by operating activities	16,868	17,485	19,586
Cash flows from investing activities			
Payments for property, plant and equipment	(3,740)	(3,623)	(4,082
Proceeds from disposition of property, plant and equipment	404	372	410
Investment in software	(443)	(517)	(635
Purchases of marketable securities and other investments	(2,338)	(4,608)	(4,109
Proceeds from disposition of marketable securities and other investments	2,493	4,873	3,142
Non-operating finance receivables—net	(1,078)	(1,063)	(608)
Acquisition of businesses, net of cash acquired	(656)	(3,056)	(3,722
Divestiture of businesses, net of cash transferred	2,357	297	599
Net cash used in investing activities	(3,001)	(7,326)	(9,004
Cash flows from financing activities			
Proceeds from new debt	8,180	16,353	12,242
Payments to settle debt	(4,644)	(10,013)	(9,549
Short-term borrowings/(repayments) less than 90 days—net	(1,753)	621	(441
Common stock repurchases	(13,679)	(13,859)	(11,995
Common stock transactions—other	709	1,074	1,540
Cash dividends paid	(4,265)	(4,058)	(3,773
Net cash used in financing activities	(15,452)	(9,883)	(11,976
Effect of exchange rate changes on cash and cash equivalents	(655)	28	(116
Net change in cash and cash equivalents	(2,240)	304	(1,511
Cash and cash equivalents at January 1	10,716	10,412	11,922
Cash and cash equivalents at December 31	\$ 8,476	\$ 10,716	\$ 10,412
Supplemental data			
Income taxes paid—net of refunds received	\$ 5,748	\$ 4,024	\$ 3,169
Interest paid on debt	\$ 1,061	\$ 982	\$ 1,009
Capital lease obligations	\$ 2	\$ 14	\$ 10

# IBM's statements of shareholders' equity (page 1 of 2)

# **Consolidated Statement of Changes in Equity**

International Business Machines Corporation and Subsidiary Companies

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Equity, December 31, 2012	\$50,110	\$117,641	\$(123,131)	\$(25,759)	\$ 18,860	\$124	\$ 18,984
Changes in noncontrolling interests						27	27
Changes in other equity	448				448		448
Other treasury shares purchased, not retired (61,246,371 shares)			(12,008)		(12,008)		(12,008)
Purchases (2,406,007 shares) and sales (2,746,169 shares) of treasury stock under employee plans—net		(48)	(160)		(208)		(208)
Common stock issued under employee plans (15,091,320 shares)	1,532				1,532		1,532
Cash dividends paid—common stock		(3,773)			(3,773)		(3,773)
Total comprehensive income/(loss)					\$ 12,731		\$ 12,731
Other comprehensive income/(loss)				(3,874)	(3,874)		(3,874)
Net income		16,604			16,604		16,604
Net income plus other comprehensive income/(loss)							
Equity, January 1, 2012	\$48,129	\$104,857	\$(110,963)	\$(21,885)	\$ 20,138	\$ 97	\$ 20,236
2012							
	Common Stock and Additional Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income/(Loss)	Total IBM Stockholders' Equity	Non- Controlling Interests	Total Equity

Amounts may not add due to rounding.

The accompanying notes on pages 86 through 150 are an integral part of the financial statements.

(\$ in millions)

Equity, December 31, 2013	\$51,594	\$130,042	\$(137,242)	\$(21,602)	\$ 22,792	\$137	\$ 22,929
Changes in noncontrolling interests						13	13
Changes in other equity	268				268		268
Other treasury shares purchased, not retired (73,121,942 shares)			(13,993)		(13,993)		(13,993)
Purchases (1,666,069 shares) and sales (1,849,883 shares) of treasury stock under employee plans—net		(25)	(117)		(142)		(142)
Common stock issued under employee plans (9,961,389 shares)	1,216				1,216		1,216
Cash dividends paid—common stock		(4,058)			(4,058)		(4,058)
Total comprehensive income/(loss)					\$ 20,641		\$ 20,641
Other comprehensive income/(loss)				4,157	4,157		4,157
Net income		16,483			16,483		16,483
Net income plus other comprehensive income/(loss)							
Equity, January 1, 2013	\$50,110	\$117,641	\$(123,131)	\$(25,759)	\$ 18,860	\$124	\$ 18,984
2013							
	Common Stock and Additional Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income/(Loss)	Total IBM Stockholders' Equity	Non- Controlling Interests	Total Equity

# IBM's statements of shareholders' equity (page 2 of 2)

# **Consolidated Statement of Changes in Equity**

International Business Machines Corporation and Subsidiary Companies

(\$ in millions)							
	Common Stock and Additional Paid-In Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income/(Loss)	Total IBM Stockholders' Equity	Non- Controlling Interests	Total Equity
2014							
Equity, January 1, 2014	\$51,594	\$130,042	\$(137,242)	\$(21,602)	\$ 22,792	\$137	\$ 22,929
Net income plus other comprehensive income/(loss)							
Net income		12,022			12,022		12,022
Other comprehensive income/(loss)				(6,274)	(6,274)		(6,274)
Total comprehensive income/(loss)					\$ 5,748		\$ 5,748
Cash dividends paid—common stock		(4,265)			(4,265)		(4,265)
Common stock issued under employee plans (7,687,026 shares)	977				977		977
Purchases (1,313,569 shares) and sales (1,264,232 shares) of treasury stock under employee plans—net		(6)	(79)		(85)		(85)
Other treasury shares purchased, not retired (71,504,867 shares)			(13,395)		(13,395)		(13,395)
Changes in other equity	95				95		95
Changes in noncontrolling interests						8	8
Equity, December 31, 2014	\$52,666	\$137,793	\$(150,715)	\$(27,875)	\$ 11,868	\$146	\$ 12,014

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# IBM's Schedule II (excerpt)

# VALUATION AND QUALIFYING ACCOUNTS AND RESERVES For the Years Ended December 31: (Dollars in Millions)

Description	Balance at Beginning of Period	Additions*	Writeoffs	Other**	Balance at End of Period
Allowance For Doubtful Accounts 2014					
—Current	\$636	\$ 276	\$ (48)	<u>\$(35)</u>	\$829
—Noncurrent	\$ 80	\$ 57	<u>\$ (4)</u>	<u>\$ (7)</u>	<u>\$126</u>
2013					
—Current	\$560 ====	\$ 127	<u>\$ (60)</u>	\$ 9 ====	\$636
—Noncurrent	\$ 66	\$ 27	\$ 0	<u>\$(12)</u>	\$ 80
2012					
—Current	\$578	\$ 41	\$ (45)	<u>\$(15)</u>	\$560
—Noncurrent	\$ 38	<u>\$ 10</u>	\$ 0	<u>\$ 17</u>	\$ 66

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# **IBM's Significant Accounting Policies: Product Warranties**

#### **Product Warranties**

The company offers warranties for its hardware products that generally range up to three years, with the majority being either one or three years. Estimated costs for warranty terms standard to the deliverable are recognized when revenue is recorded for the related deliverable. The company estimates its warranty costs standard to the deliverable based on historical warranty claim experience and estimates of future spending, and applies this estimate to the revenue stream for products under warranty. Estimated future costs for warranties applicable to revenue recognized in the current period are charged to cost of sales. The warranty liability is reviewed quarterly to verify that it properly reflects the remaining obligation based on the anticipated expenditures over the balance of the obligation period. Adjustments are made when actual warranty claim experience differs from estimates. Costs from fixed-price support or maintenance contracts, including extended warranty contracts, are recognized as incurred.

Revenue from separately priced extended warranty contracts is initially recorded as deferred income and subsequently recognized on a straight-line basis over the delivery period. Changes in deferred income for extended warranty contracts, and in the warranty liability for standard warranties, which are included in other accrued expenses and liabilities and other liabilities in the Consolidated Statement of Financial Position, are presented in the following tables:

## **Standard Warranty Liability**

Charges incurred  Balance at December 31	(298)	(387) \$ 376
Accrual adjustments to reflect experience*	(120)	22
Current period accruals	240	346
Balance at January 1	\$ 376	\$ 394
	2014	2013
(\$ in millions)		

<sup>\*</sup> Includes an adjustment of (\$125 million) in 2014 related to the industry standard server divestiture.

#### **Extended Warranty Liability (Deferred Income)**

(\$ in millions)		
	2014	2013
Balance at January 1	\$ 579	\$ 606
Revenue deferred for new extended warranty contracts	298	305
Amortization of deferred revenue*	(316)	(324)
Other**	(24)	(8)
Balance at December 31	\$ 536	\$ 579
Current portion	\$ 254	\$ 284
Noncurrent portion	282	295
Balance at December 31	\$ 536	\$ 579

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